### 2023-24

# Budget Ambassadors Workshop

**Part I – February 15, 2023** 



#### GATES CHILI CENTRAL SCHOOL DISTRICT

Together we teach and inspire excellence for all learners.

### Welcome Ambassadors!

These meetings are intended to share information about the district's finances

- Please ask questions any time that one arises
- Allow others to talk without interruption
- Be respectful
- Share your recommendations with the board
- Ultimately, all decisions are made by the Board of Education









### Introductions



Mr. Christopher Dailey Superintendent of Schools



**Dr. Mitchell Ball**Assistant Superintendent for Business



Ms. Sally Sanford
District Treasurer



Mrs. Anna Lamb Assistant School Business Administrator



# Budget Ambassador Schedule

#### February 15 at 6 p.m.

• District Overview, Expenditures, Payroll, Benefits, Other Expense Categories

#### March 9 at 6 p.m.

• Revenues, Tax Cap, Reserves, Financial Summary Charts, Budget Ambassador Survey

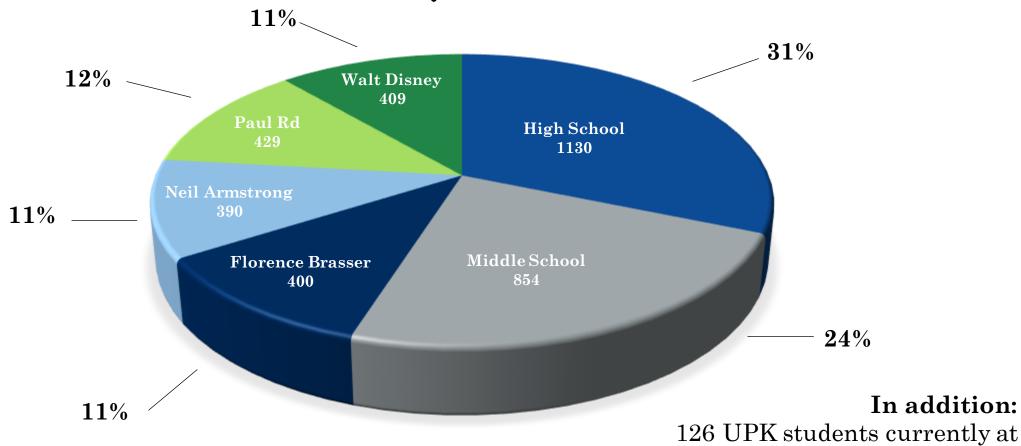




# About Our Students



### Total Student Population - 3,612



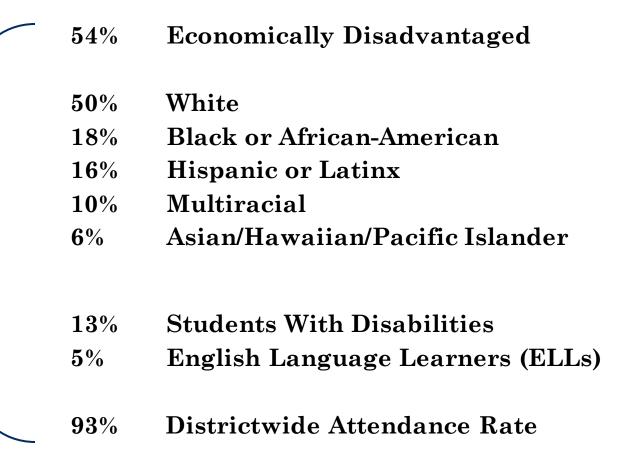


Imagination Childcare Academy

#### Our Students

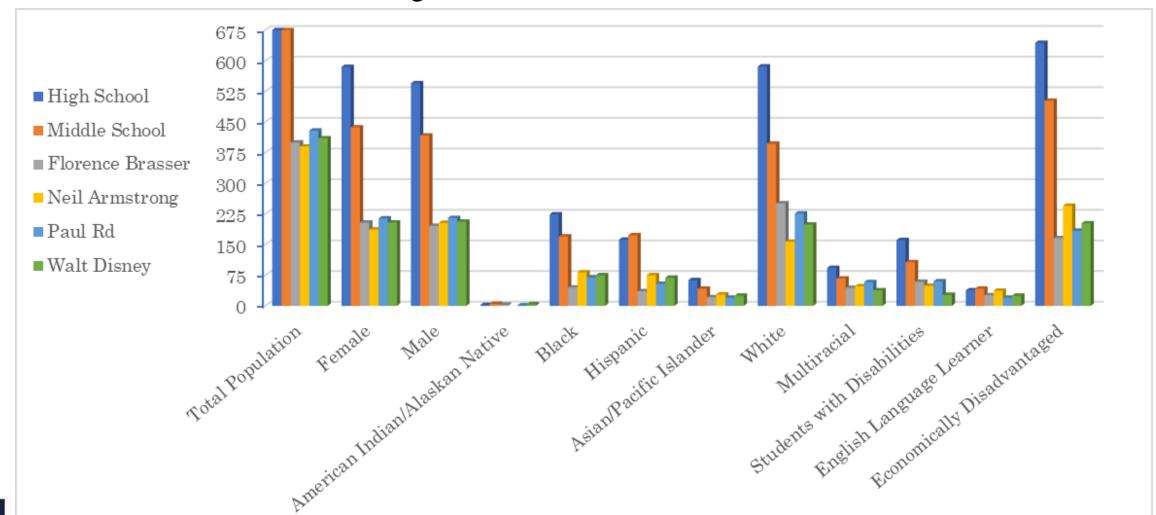


Total Student Enrollment 3,612





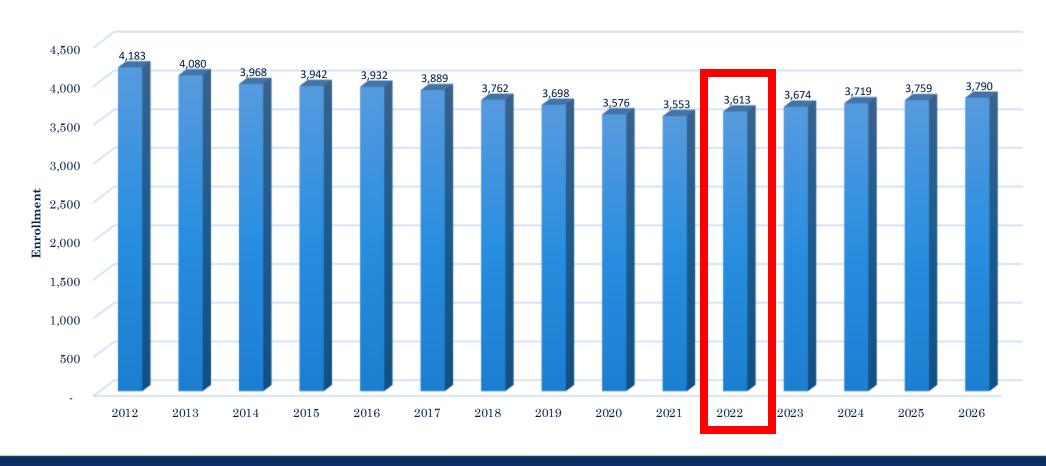
### Diversity in Our Schools





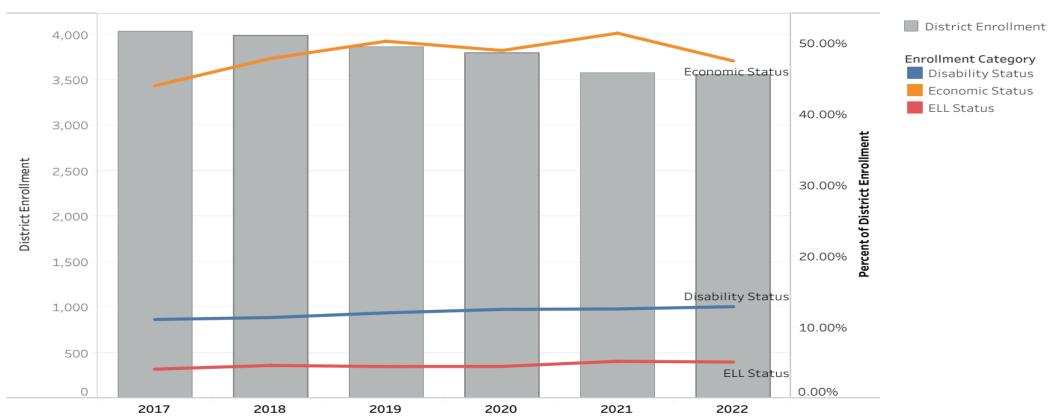
## Enrollment Projections

**Total Enrollment Trend** 





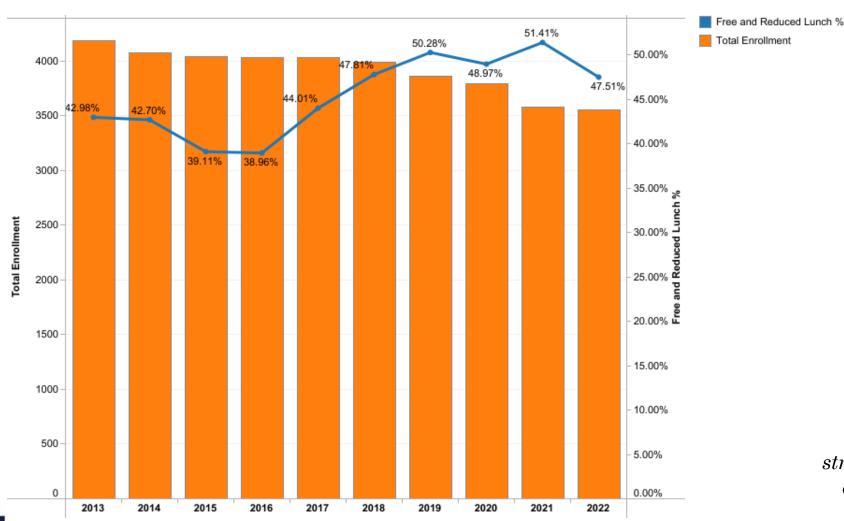
#### Student Need Indicators... on the rise





Note: Although our enrollment has dipped, our needs are on the rise.

### Free and Reduced Lunch Percentage



Note:
The worldwide COVID-19
pandemic impacted FRPL
applications, displayed as a
slight dip in 2020 over prior
year. We are continuing to
struggle with consistency in this
area. But we do know that the
needs are significant.

# About Our Programs



### What Does Gates Chili Get From This Budget?

#### This year's budget currently includes:

- Mental health supports
- Academic Interventions Support in ELA and Math K-12
- Accelerated classes for GCMS students and Advanced Placement (AP) and Dual Enrollment courses for GCHS students
- 24/7 on-demand tutoring services for grades 6-12
- Supports college awareness and post-secondary opportunities
- Continued Career and Technical Education programs
- Continued use and maintenance of 1:1 digital devices
- Maintenance and upkeep of state-of-the-art facilities available for community use
- One full-time school resource officer (SRO)
- Robust professional learning for all staff

...and so much more!!







### Non-Mandated + Not Important

- Kindergarten
- K-12 art classes
- K-5 music program
- Instrumental lessons
- Performing ensembles
- School plays and musicals







### Non-Mandated + Not Important

- AP and college-credit courses
- Interscholastic athletics
- Extracurricular clubs at each school
- College and Career Center
- Librarians at elementary level
- Maintains present class sizes and programs



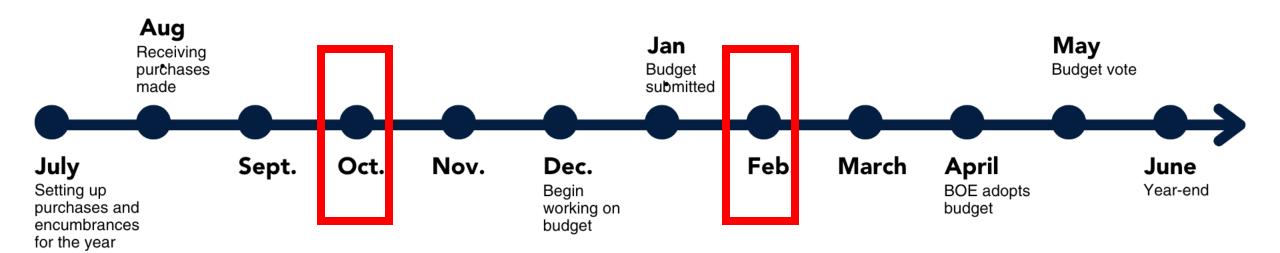




# Budgeting Process



# Typical Budgeting Timeline





## Budget Calendar and Timeline

Mid-Oct. Buildings/Departments start budgeting

Late Dec. Buildings/Departments submit budgets

Jan.-Feb. Budget Conversations

Mid-Feb. Initial non-staffing budgets finalized

Feb. 15 Budget Ambassadors Part I

March 1 Tax levy limit calculation due

March 9 Budget Ambassadors Part II

Mid-March Estimated staffing budgets finalized

March 28 Broader BOE Budget Presentation

April 10 Budget Ambassadors (if needed)

May 2 Budget Hearing and Meet the Candidate Night

May 16 Annual Budget Vote and BOE Election



# Typical Budgeting Types



**Rollover:** Taking the current year's budget and rolling it over, adding or reducing programs and services depending on need. This is the least time-consuming type of budget and typically adds percentages to categories.



**Per Pupil Allocation:** Allocating based on how many students reside in the building on a certain date. Usually, high/middle schools allocated more per student than elementary level.



Modified Zero-Based: Starting from nothing and building the budget from the bottom up addressing student and staff needs.



## Predicting Expenditures

#### Non-staff cost drivers

- Employee benefits
  - Health insurance
  - NYS pension plans
- Utilities
  - Electric
  - Fuel
  - Parts
- Debt Service
  - Principal
  - Interest

#### Staffing is determined by:

- Student enrollment
- Student needs
- Student programs
- Contract negotiations







# Preliminary Budget

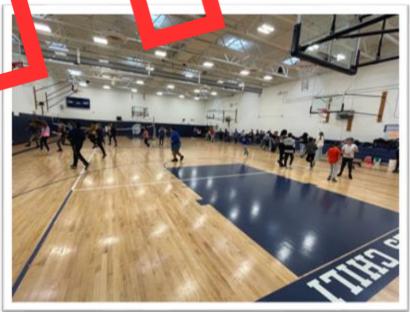
\$ 127,678,346

- 4.37% increase from 2022-2023
- Medical, Vision La Dent l Benefits
  - 5.86% ver last year
  - crease of \$1, 2,948
- Transportion
  - 1736% ir ease or last ear
  - Increase o 883,3
- · Facilities and Opportions
  - 32.64 6 increase ver ... year
  - Increase of \$7,394



\*Special Education still TBD







# Budget Drivers Explained

#### Medical, Vision, and Dental Benefits

• Often double-digit cost increases

#### **Transportation**

- Affected by gas and parts prices
- Bus base price increased by \$23,675 each
- Special education placements
- We receive aid on 75.6% of our transportation expenses

#### **Facilities and Operations**

• Prices and usage of gas and electric expenses are increasing greatly.

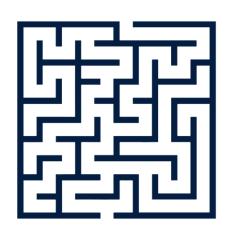




# Expenditures WHERE DOES THE MONEY GO?



# 2023-2024 Budget Development Challenges



#### Regulation

• Continued budget code restructuring due to Transparency and ESSA reporting

#### Unpredictability

- Inflation: Fuel costs
- Inflation: Materials, supplies, contractual services

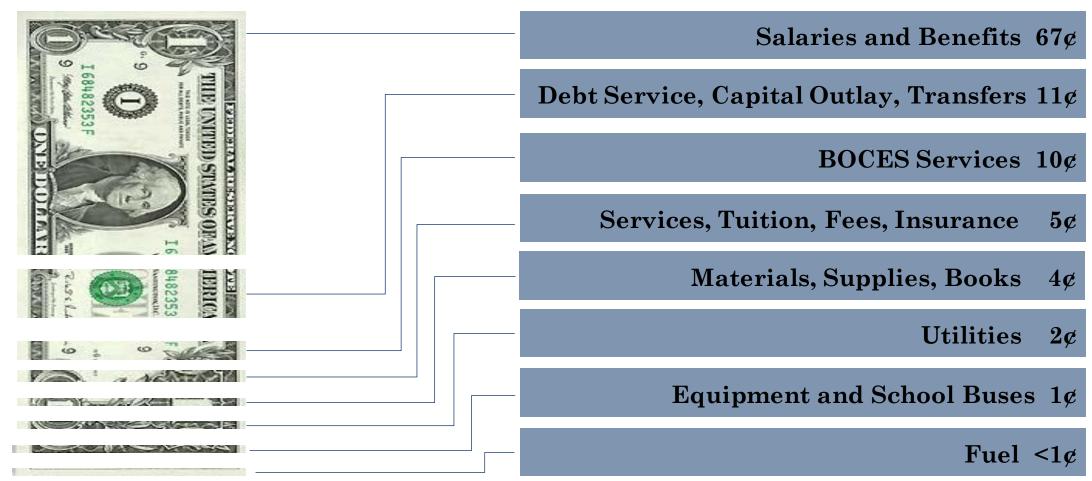
#### **Contractual Considerations**

- Minimum wage, wage compression
- Market considerations

Relieving our Reliance on Appropriated Fund Balance

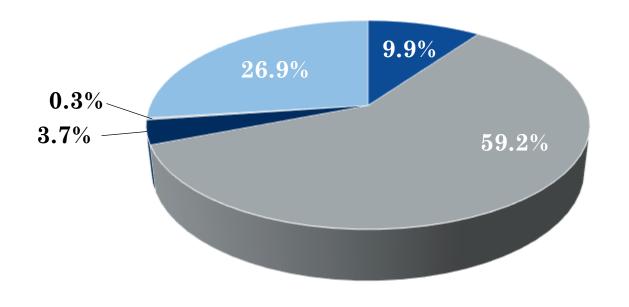


# 2023-24: Estimated Expenditure Budget Breakdown





## 2020-21 Operational Spending

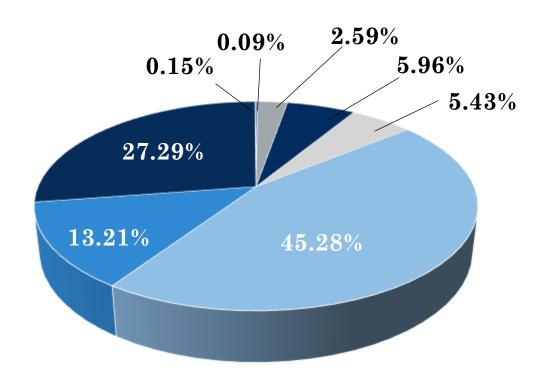


- General Support
- Instruction
- Transportation
- Community Service
- Employee Benefits



Note: This slide does NOT include Debt Service

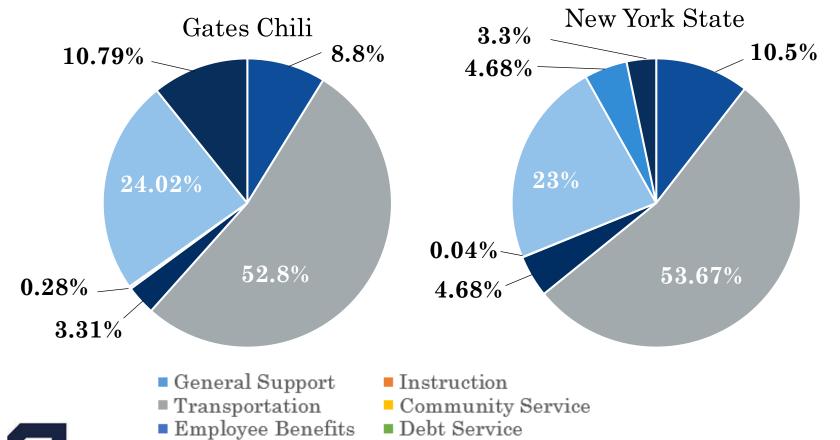
## 2020-21 Support Services Spending



- Board of Education
- Central Admin
- Finance
- Staff
- Central Services
- Special Items
- District Transportation
- Transportation from BOCES



#### 2020-21 General Fund Expenses Statewide Comparison



■ Debt Service

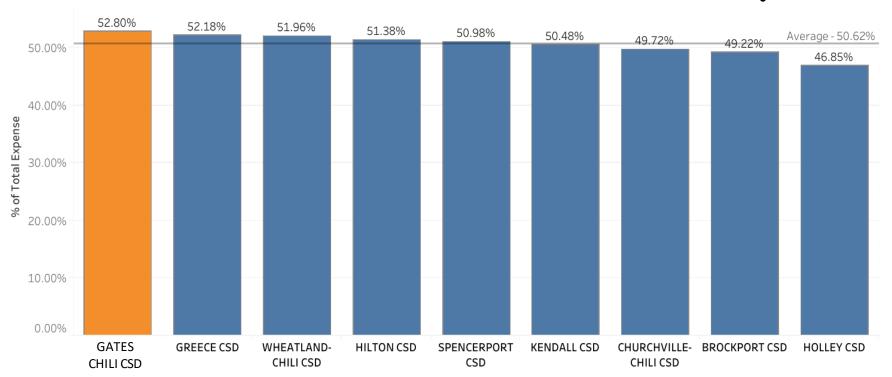
■ Interfund Transfers

**Key Take-away** Our spending breakdown is nearly in line with statewide averages. The largest variance is in General Support. Our General Support are lower than the statewide average as a percentage of the budget.



Note: For Gates Chili CSD, Debt Service is included in Interfund Transfers

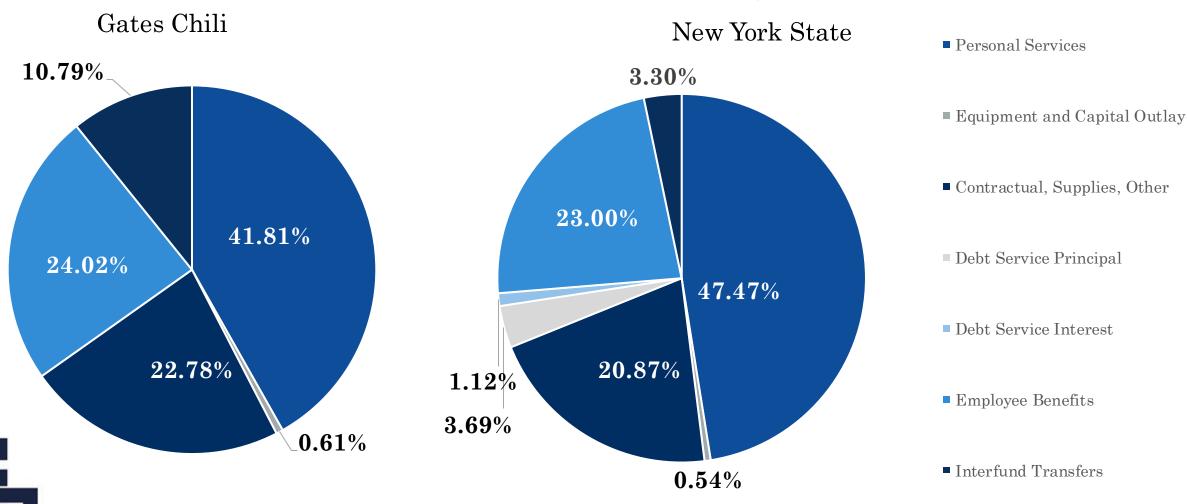
### 2020-21 Instructional Spending



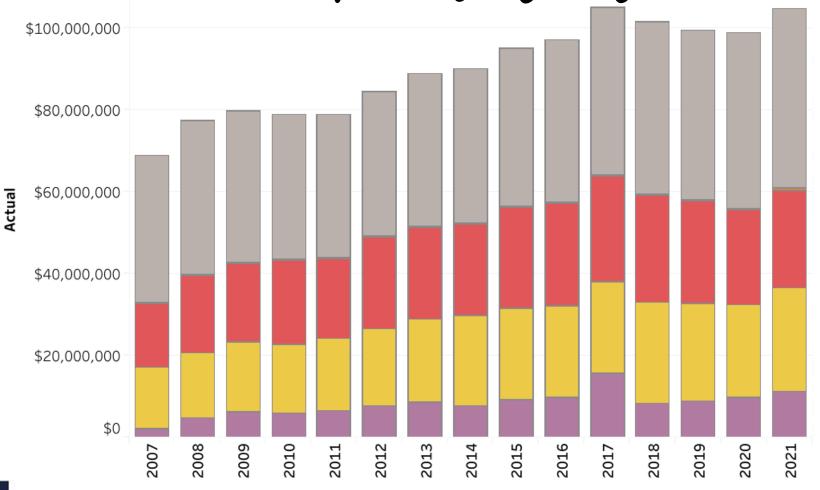
Key Take-away:
As a percentage of total expenditures,
GCCSD puts the greatest number of resources directly towards instructional programs compared other districts in the region.



### 2020-21 General Fund Spending by Object Code



### General Fund Spending by Object Code Trending

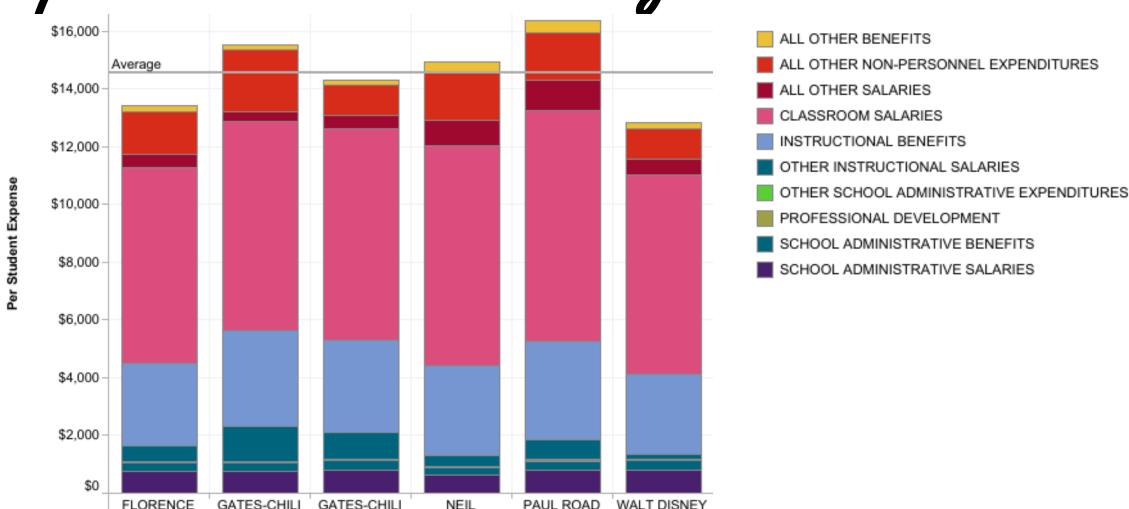


#### Object

- Personal Services
  - Equipment and Capital Outlay
  - Contractual, Supplies and Other
- Employee Benefits
- Interfund Transfers



Expenditures Per Building Per Student





BRASSER

SCHOOL

HIGH SCHOOL

MIDDLE

SCHOOL

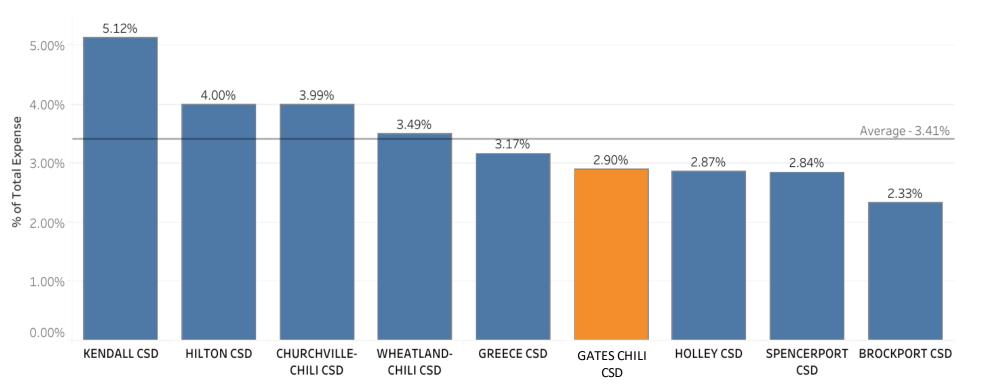
ARMSTRONG

SCHOOL

SCHOOL

SCHOOL

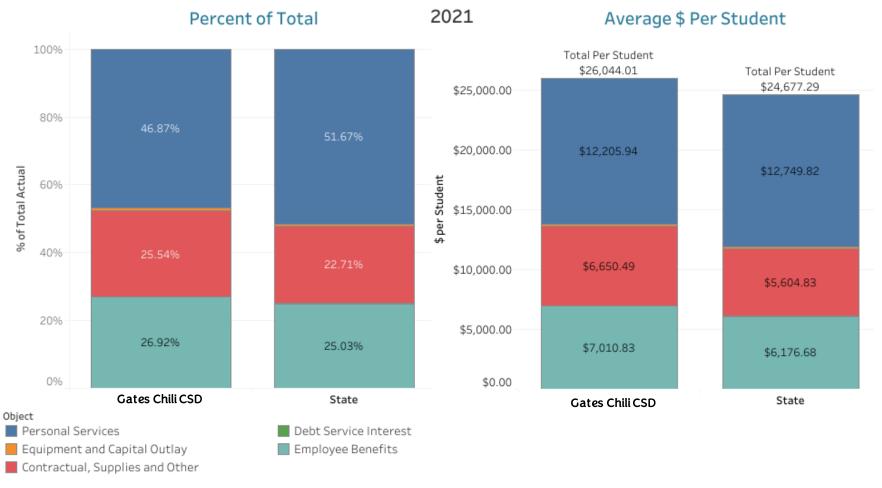
#### Instructional Administration



Regionally,
GCCSD spends in
the lower half on
administration.
Nearly tied for
second lowest with
Spencerport CSD
and Holley CSD.



# Cost per Student Comparison

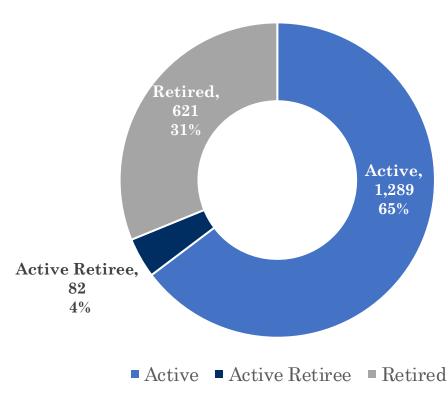




# About Our Staff



### Active Employees and Retiree Information



Total active and retired employees: 1,992

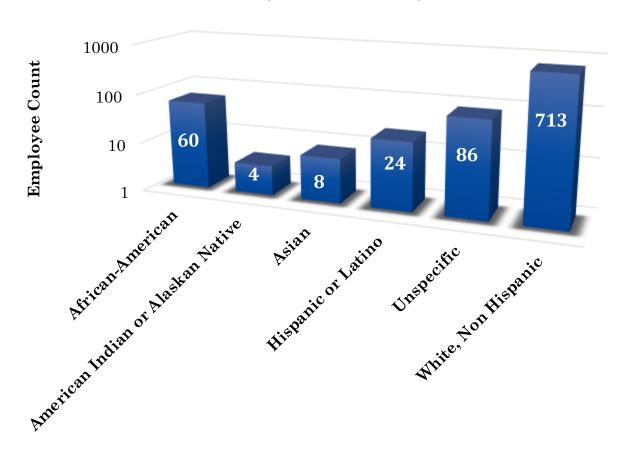
#### Averages

Years of service: 9.10 years

Age: Active Employees: 45.19 years old Age: Active Retirees: 67.58 years old



#### Employee Demographics Active Employees only (no subs)



**Total count: 895** 



#### Our Staff: Breakdown of Permanent Full-Time and Part-Time

	BATT	BSUB	CAB	CAFE	CONF	CUST	EXEC	GCAA	GCTA	МЕСН	MGRL	SRP1	SRP2	SRPB	SRPC	SUPT	TRAN	Total
Administration Bldg			4		9		1	8			7	5				1		35
Facilities					1	10					2							13
Florence Brasser		1		4		3		2	54			2		8	3			77
High School		4		10		16		5	126		4	10	1	19				195
Mailers									5									5
Middle School		3		11	1	11		4	97		1	5		24	3			160
Neil Armstrong		2		4		4		2	56			1		14	3			86
Paul Road		3		4		4		2	54			1		21	4			93
Security						14												14
Technology Hub			1					1			3	4						9
Transportation	27				2					6	3						79	117
Walt Disney		3		5		3		2	51			2		22	3			91
Bargaining Unit Total	27	16	5	38	13	65	1	26	445	6	20	30	1	108	16	1	79	895



### Our Staff: Breakdown by Type

Type of Staff	Number of staff
Instructional Staff	445
School-related Professionals (aides and clerical support)	162
Principals	6
Assistant Principals	10
Transportation	111
Facilities/Custodial/Security/Mechanics	74
School Nutrition	39
District Administration	15
Confidential/Managerial	33
TOTAL	895
Substitutes/Miscellaneous/Coaches	394
Grand Total	1,289



#### 2023-24 Budgeting: Salaries

- Contract Negotiations
  - Mechanics
  - School Nutrition
- All Other Contracts:
  - o Per Agreements
- Staffing conversations:
  - Ongoing to be completed by late March





#### 2023-24 Contractual Salary Increases

Bargaining Unit	Salary Increase	EEs
Gates Chili Administrators' Association (GCCA)	2.8%	27
Gates Chili Teacher Association (GCTA)	2.75% +\$600	445
Confidential / Managerial	3.25%	33
Custodian, Maintenance and Security (CSEA)	3.2%	65
Mechanics	Negotiations	6
School Nutrition	Negotiations	39
School-Related Professionals	YOS 1-9 - 3% +\$.01 for each year YOS 10+ - 3% +\$.02 for each year	162
Transportation – Bus Drivers	\$.77 per hour	79
Transportation – Bus Attendants	\$.45 per hour	27
Individual Contracts	estimated 3%	6



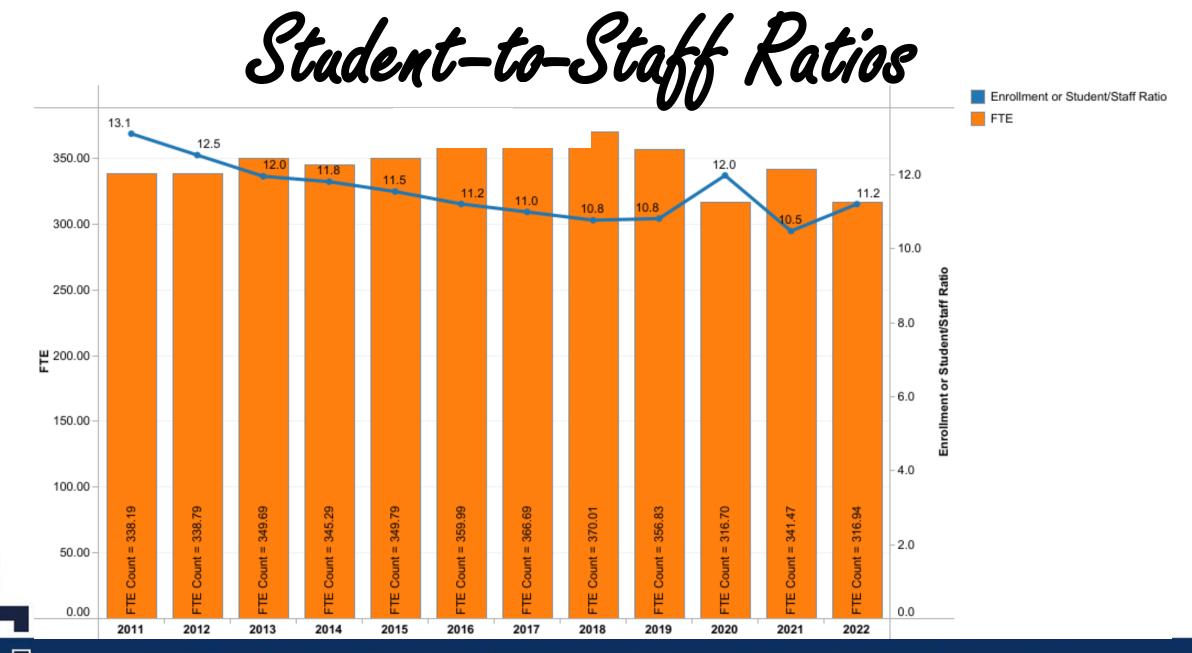
## BUDGETING FOR Teacher Salaries



### Cost of New vs Veteran Teacher

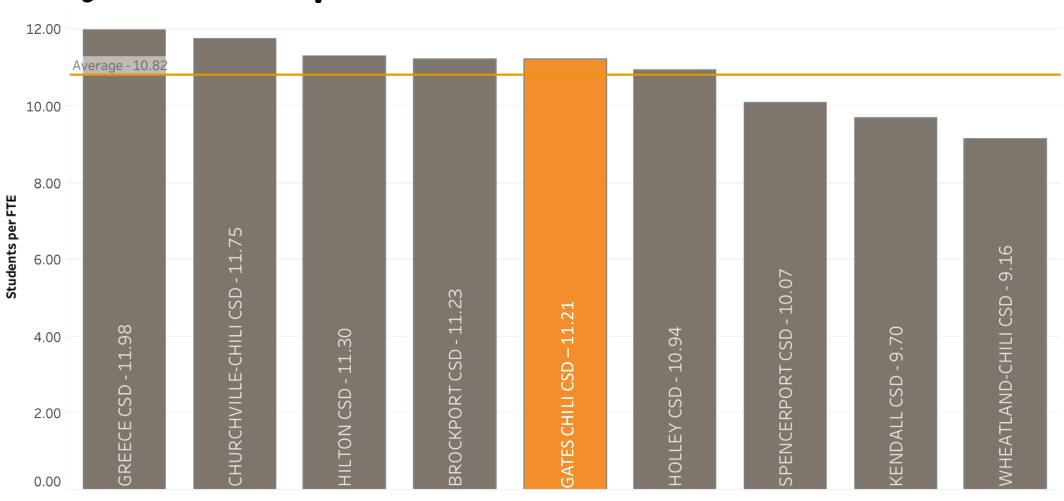
	New Teacher		Average Teacher Salary			Most Veteran Teacher		
Base Salary	\$	43,056.00		\$	51,108.17		\$	118,167.00
FICA	\$	2,669.47		\$	3,168.65		\$	7,326.35
Medicare	\$	624.31		\$	741.07		\$	1,713.42
TRS	\$	4,951.44		\$	5,877.44		\$	13,589.21
Health	\$	7,408.80		\$	19,539.20		\$	23,186.64
Dental	\$	276.11		\$	808.55		\$	808.55
Vision	\$	36.21		\$	100.98		\$	100.98
HSA	\$	3,600.00		\$	3,600.00			
HRA							\$	450.00
Total Cost	\$ 6	$2,\!622.34$	\$	84	1,944.06	<b>\$</b> 1	16	5,342.15





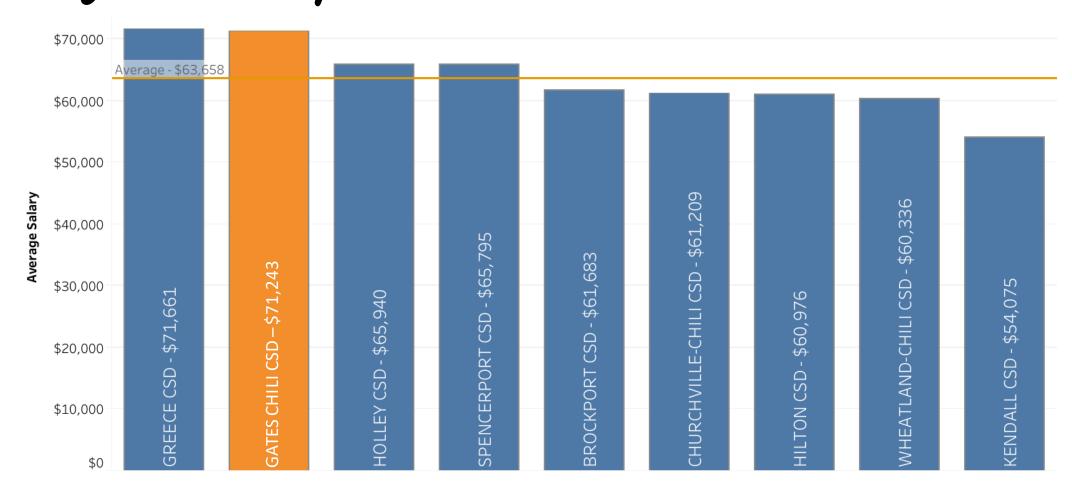
GATES CHILI CENTRAL SCHOOL DISTRICT

#### Regional Comparison: Student Per Teacher



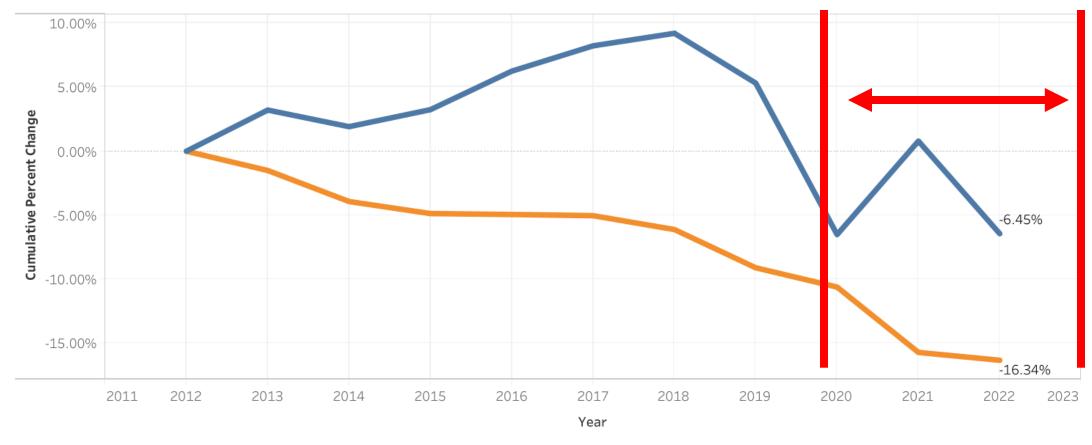


#### Regional Comparison: Teacher Salaries





#### Student Enrollment and Teacher FTE Change

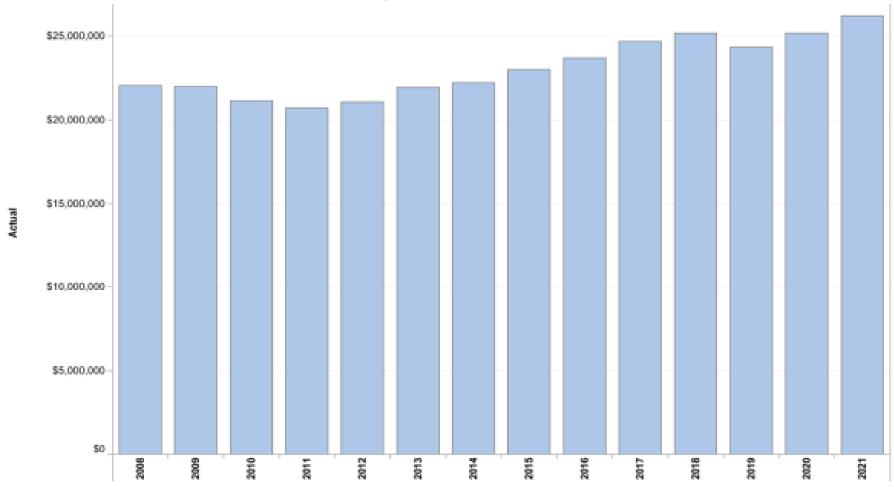




% Difference in Enrollment % Difference in FTE

**Note:** Federal funding plan has impacted this.

#### Teacher Costs Over Time



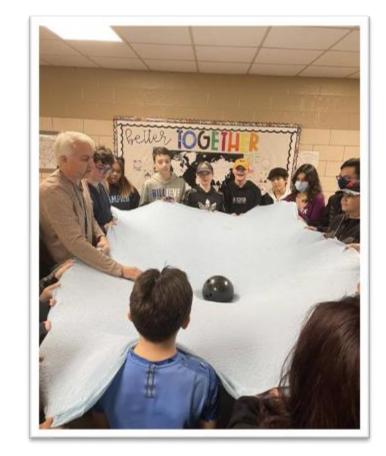


### 2023-24 Teacher Budget Estimate

2022-23 Budget: \$23,963,249

2023-24 Est. Budget: \$24,312,616

- Budget increase of 1.5%
- Percentage of overall budget: 19%





# BUDGETING FOR Student Support Staff

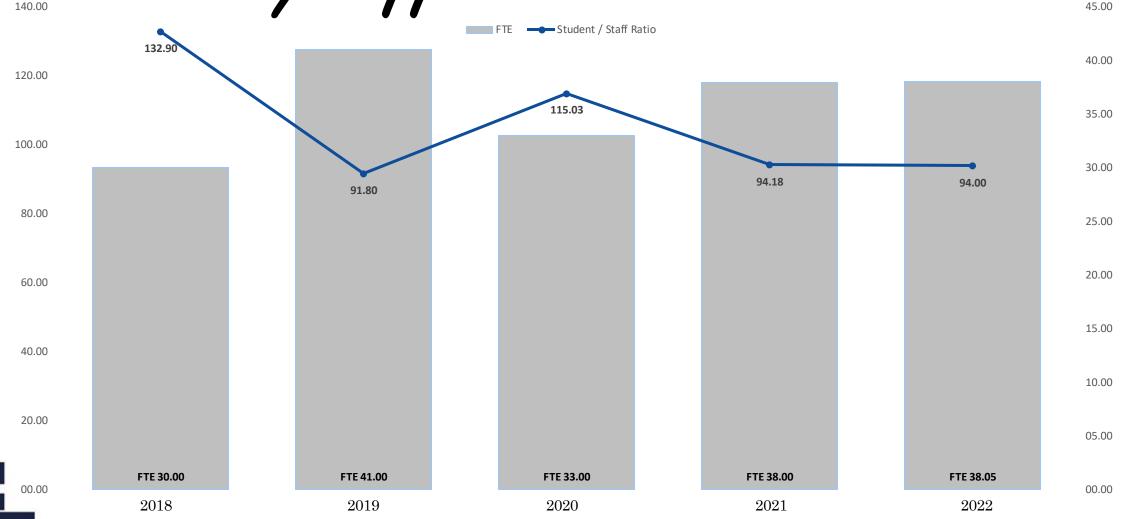


## Who are Student Support Staff?

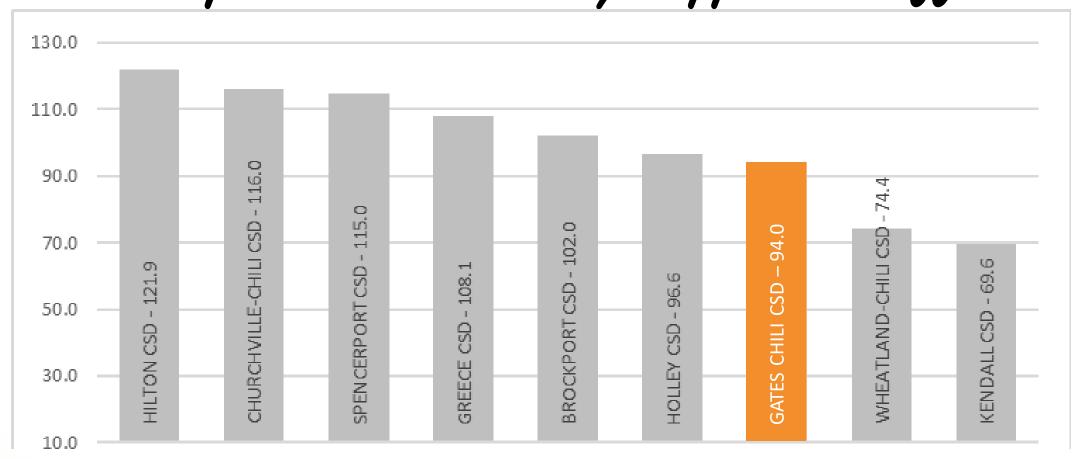
Counselors
Nurses
Occupational Therapists
Physical Therapists
Psychologists
Social Workers



## Student/Support Ratio Over Time

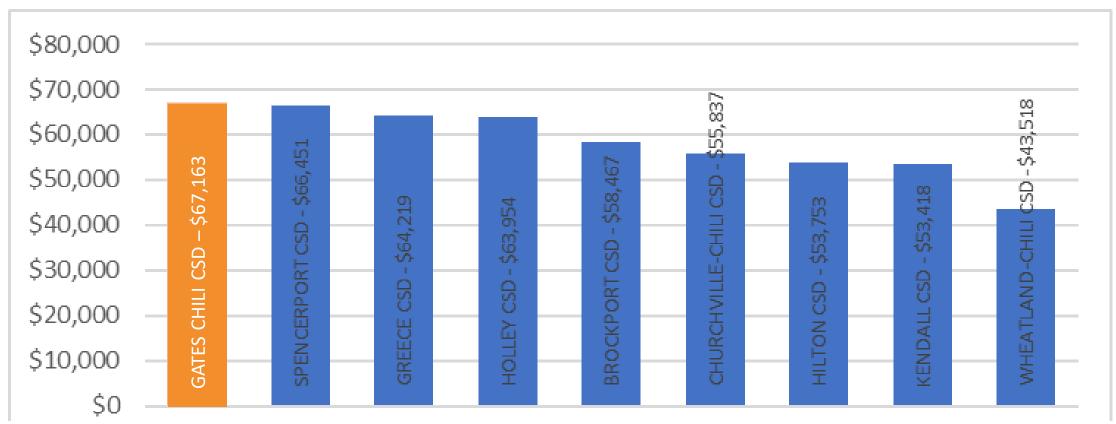


#### Regional Comparison - Student/Support Staff Ratio





#### Regional Salary Comparison - Student/Support Staff





#### Student Support Staff Budget Estimate 2023-24

2022-23 Budget: \$ 4,411,406

2023-24 Est. Budget: \$4,173,200

- Budget decrease of 5.4%
- Percentage of overall budget: 3.3%

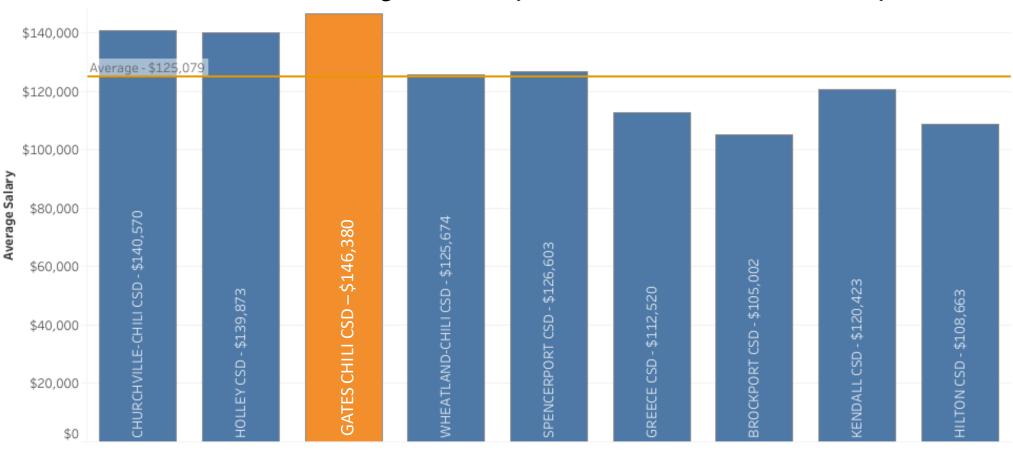


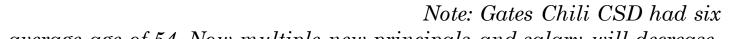


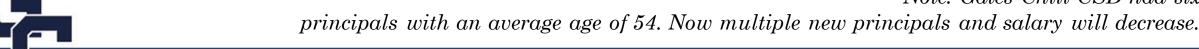
## BUDGETING FOR Principals



#### Regional Salary Comparison - Principals







# BUDGETING FOR Benefits



#### 2023-24 Benefits Budget Factors

#### Teacher Retirement System rate

• Est. equal to 11% of salaries

#### **Employee Retirement System rate**

• Est. equal to 13.5% of salaries

#### Health Insurance rate

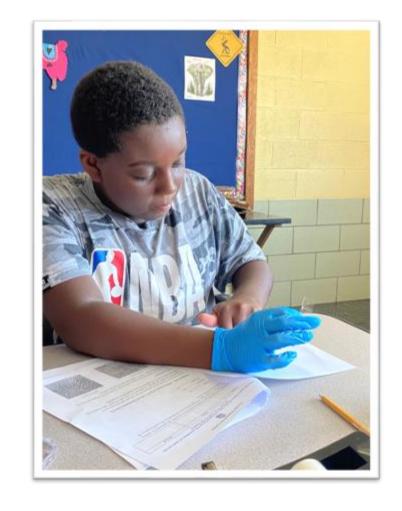
• *Increase of 10.0%* 

#### **Dental Insurance rate**

• Increase 5%

#### Vision Insurance rate

• Increase 2%





## 2023-24 Benefits Budget Factors

increased by: \$2,587,948

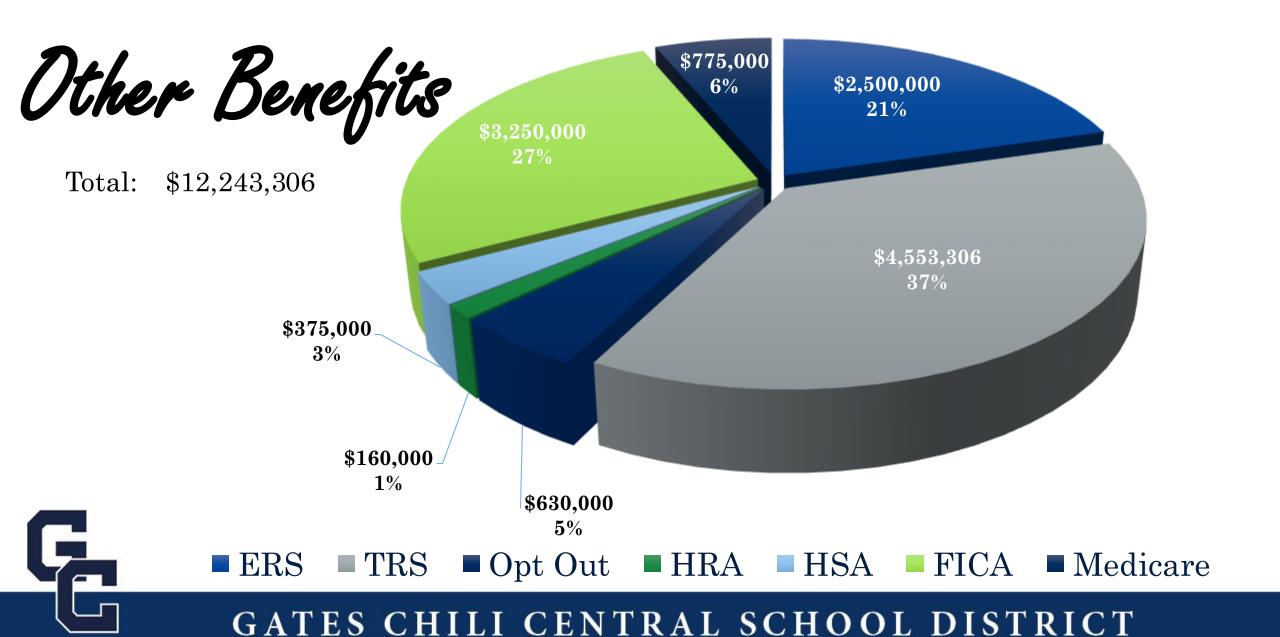
	Adopted Budget	Adopted Budget	Proposed Budget
Social Security (FICA & Medicare)	3,616,100	3,678,920	4,025,001
Active Employee Ins - Dental	493,700	444,450	445,000
Active Employee Ins - Health	12,180,000	12,244,650	13,458,500
Active Employee Ins - Health Buy Out	365,000	354,400	630,000
Active Employee Ins - Vision	61,000	47,500	48,000
Active/Retiree - Life Ins	83,000	85,000	80,000
Active/Retiree - Admininstrative Fees	45,500	50,000	50,000
Active/Retiree - Health Reimbursement Account	175,000	215,000	160,000
Active/Retiree - Health Savings Account	190,000	200,000	375,000
Discretionary Benefit ERS	2,950	2,950	3,000
Discretionary Benefit TRS	12,950	14,633	13,000
NYS Employees' Retirement System	2,392,425	2,500,000	2,500,235
NYS Teachers Retirement	3,658,780	4,126,791	4,553,306
Retiree Benefit - Long Term Care	2,800	2,800	2,900
Retiree Insurance - Dental	300,000	440,200	295,000
Retiree Insurance - HRA		2,500	3,000
Retiree Insurance - Life Ins	12,000	12,000	12,000
Retiree Insurance - Medical	6,070,000	6,610,000	6,750,000
Retiree Insurance - Vision	9,000	49,200	50,000
Retirement Incentive	128,000	130,000	270,000
Tuition Reimbursement	25,000	25,000	25,000
Unemployment Insurance	75,000	10,000	60,000
Workers' Comp	725,000	925,000	950,000
Grand Total	30,623,205	32,170,994	34,758,942

2021-22

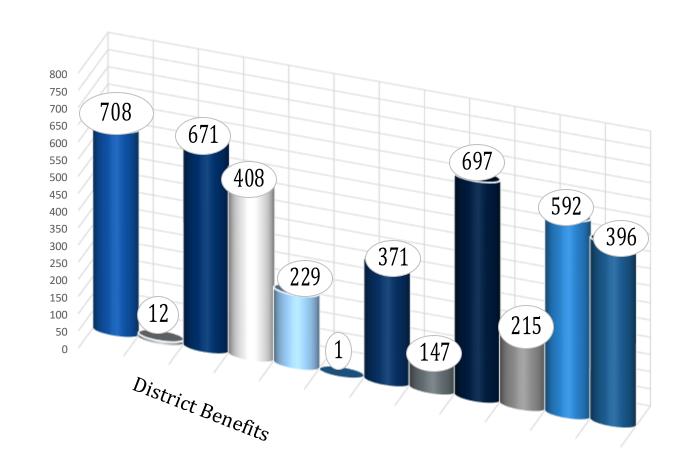
2022-23

2023-24





Number of Employees or Retirees



- Heath
- Major Medical
- Dental
- Vision
- Opt Out
- Retiree HRA
- Health Reimbursement Account
- Health Saving Account
- Retiree Health
- Retiree Major Medical
- Retiree Dental
- Retiree Vision



#### Benefit Plans and District Portion

Bargaining Units	Plan	Single	Family	Sponsor	Family 1 Adult
Administrators with Inc	dividual Contracts				
Gates Chili Administra	tors' Association				
Managerial & Confiden	tial				
Dental In	surance	276.11	808.55	808.55	808.55
Value	Value		23,186.64	20,646.84	20,908.98
High Ded	High Deductible Health Plan		18,657.24	16,610.94	16,821.84
Vision Ins	surance	36.21	100.98	68.75	
Health Reimbursement Account		150.00	450.00	300.00	450.00
Health Sa	Health Savings Account		3,400.00	3,400.00	3,400.00
Opt-Out o	Opt-Out of Health Insurance		3,000.00	3,000.00	3,000.00

Bargaining Units I	Plan	Single	Family	Sponsor	Family 1 Adult
<b>School Related Professiona</b>	als				
DentalIns	urance	250.00	500.00	500.00	500.00
Value		8,748.54	23,186.64	20,646.84	20,908.98
High Dedu	High Deductible Health Plan		18,657.24	16,610.94	16,821.84
Select - NO	Select - NO New Enrollees		27,784.80	24,731.94	25,046.10
Vision Insu	ırance	-	-	-	
Health Sav	vings Account	1,700.00	3,400.00		
Opt-Out of	Health Insurance	2,000.00	3,000.00	600.00	



#### Benefit Plans and District Portion (cont'd)

Bargaining Units Plan	Single	Family	Sponsor	Family 1 Adult
Gates Chili Teachers Association				
Dental Insurance	276.11	808.55	808.55	808.55
Value	8,748.54	23,186.64	20,646.84	20,908.98
High Deductible Health Plan	7,408.80	19,639.20	17,485.20	17,707.20
High Deductible Health Plan Year 3+	7,038.36	18,657.24	16,610.94	16,821.84
Select - NO New Enrollees	8,747.54	23,186.64	20,646.84	20,908.98
Major Medical - NO New Enrollees	732.78	1,809.30		
Vision Insurance	36.21	100.98	68.75	
Health Reimbursement Account	150.00	450.00	300.00	
Health Savings Account	1,800.00	3,600.00		
Health Savings Account Year 3+	900.00	1,800.00		
Major Medical Opt Out of Health Insurance	625.00	1,550.00		
Opt Out of Health Insurance	2,125.00	3,250.00	600.00	
Building Substitute Teacher				
High Deductible Health Plan	7,408.80	19,639.20	17,485.20	17,707.20
Health Savings Account	1,800.00	3,600.00		



#### Benefit Plans and District Portion (cont'd)

Bargaining Units	Single	Family	Sponsor	Family 1 Adult
Custodial, Maintenance & Security				
Dental Insurance	259.87	760.99	760.99	760.99
Value	8,748.54	23,186.64	20,646.84	20,908.98
High Deductible Health Plan	7,408.80	19,639.20	17,485.20	17,707.20
Vision Insurance	_	_	_	
Health Savings Account	1,700.00	3,400.00		
Opt-Out of Health Insurance	1,500.00	3,000.00	600.00	
Automotive & School Bus Mechanics				
Dental Insurance	259.87	760.99	760.99	760.99
Value	8,748.54	23,186.64	20,646.84	20,908.98
High Deductible Health Plan	6,667.92	17,675.28	15,736.68	15,936.48
Vision Insurance	-	_	-	
Health Reimbursement Account	200.00	600.00	400.00	
Health Savings Account	1,700.00	3,400.00	_	
Opt-Out of Health Insurance		3,000.00		
Transportation				
Dental Insurance	250.00	250.00	250.00	250.00
Value	8,748.54	23,186.64	20,646.84	20,908.98
High Deductible Health Plan	7,038.36	18,657.24	16,610.94	16,821.84
Health Savings Account	1,700.00	3,400.00		
Vision Insurance	-	-	_	
Opt-Out of Health Insurance	2,000.00	3,000.00	600.00	



#### Benefit Plans and District Portion (cont'd)

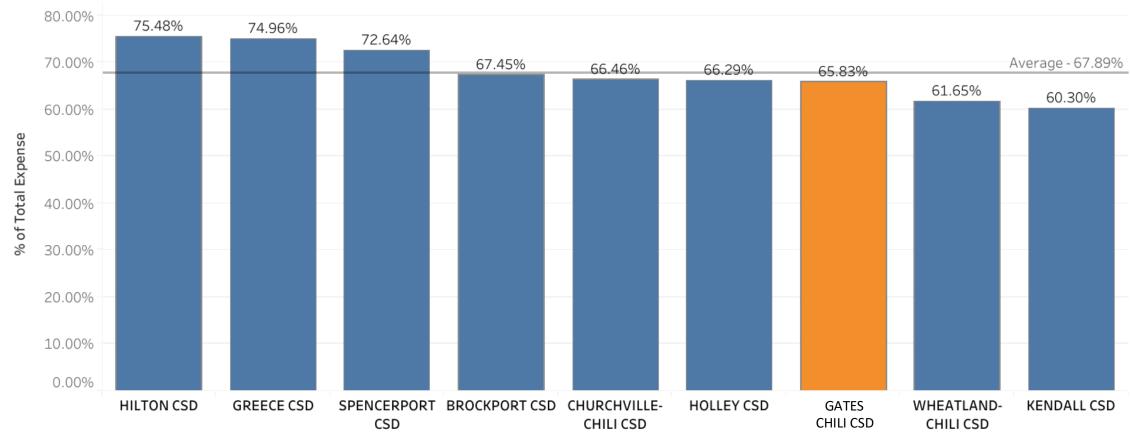
School Nutrition				
Dental Insurance	250.00	250.00	250.00	250.00
Value	8,233.92	21,822.72	19,432.32	19,679.04
High Deductible Health Plan	7,408.80	19,639.20	17,485.20	7,707.20
Vision Insurance	-	-	-	
Health Reimbursement Account	100.00	300.00	200.00	
Health Savings Account	1,700.00	3,400.00		
Health Savings Account - Year 3+	850.00	1,700.00		
Opt-Out of Health Insurance		1,000.00		



# Salary and Benefits Summaries



#### Regional Comparison: Salaries and Benefits





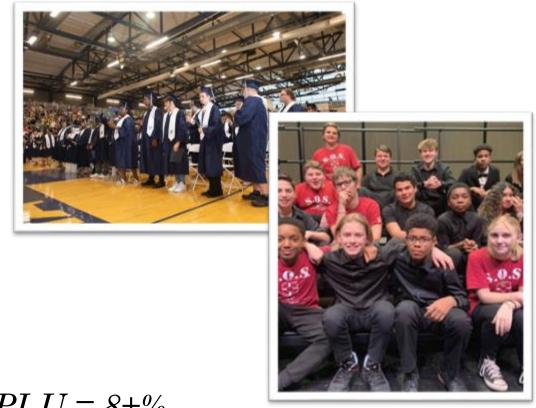
#### BUDGETING FOR

## Other Expenses



### Supplies, Materials, Contractual

- Budgets for supplies, materials, and contracts are all nearly finalized
- Incredible job by building-level and department minimal increase from prior year





*Note:*  $2022\ CPI-U = 8+\%$ 

#### Interscholastic Athletic Overview

**30** Athletic programs

79 Teams

120 Coaches and volunteers

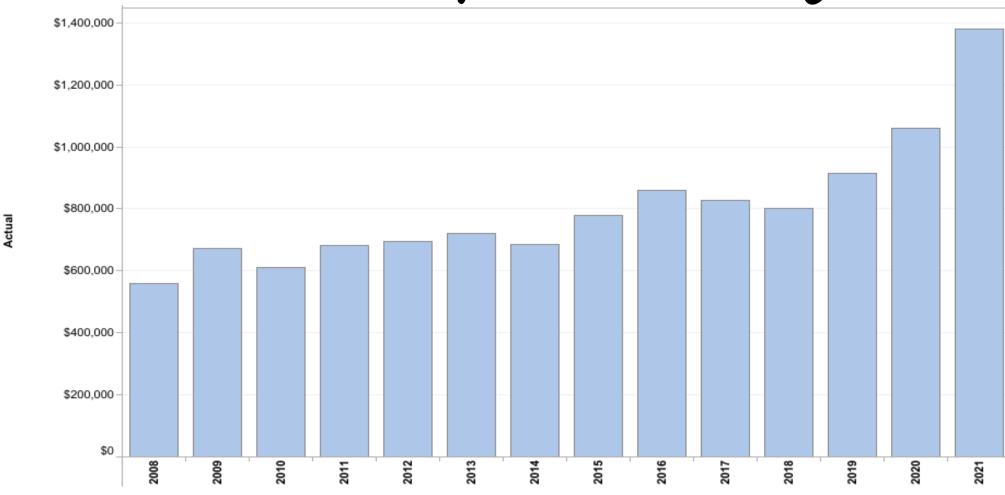
#### **Facilities**

- 22 Outdoor fields (HS/MS)
- 12 Tennis courts
- 3 Gymnasiums (HS/MS)
- 2 Fitness centers
- 1 Pool
- 1 8-lane track





## Athletics Expense History





### Athletics Department Budget

2022-23 Budget: \$ 1,141,515

2023-24 Est. Budget: \$ 1,251,100

- Still have not finalized projections
- Approximately 1.16% of overall budget





#### BOCES Services

Board of Cooperative Educational Services

• Allows us to collaboratively purchase supplies and share services with other districts across the region and state

Presently, we are still developing this budget:

• Estimating a 2-3% increase across the board

• Current 2022-23 Budget: \$14.7M

• Percent of Overall Budget: 12%







## Special Education Budget

2022-23 Budget: \$19,846,021

2023-24 Est. Budget: \$19.5 - \$20.5 M

- Budget: Still being finalized
- Currently around 14.5% of overall budget



#### Still working on this budget

- Mandated programs, must program (pay) for
- Student need determined once evaluation for the year is complete
- Populations are transient
- Kindergarten needs still being determined



## Technology Overview

- 12 Staff members (Full Time MMT in each building)
- 880+ Staff devices
- 3,700+ Student laptops
- 4,500+ District e-mail addresses
- 150+ Applications
- 185+ Printer devices
- 410+ Wireless access points
- 110+ Switches
- 710+ Phones
- 400+ Samsung IWB and classroom tech





## Technology Budget

2022-23 Budget: \$ 1,628,527

2023-24 Est. Budget: \$ 2,129,760

- Recoded some BOCES expenses to this code for next year (2630 to 1680)
- Less than 1.7% of overall budget





#### Transportation Overview



15+ Square miles the district

1,061,154 Miles driven each year

66 Daily routes

381 Trips per day

100 Out-of-district transport location

80 Drivers positions

24 Attendant positions

11 Mechanic/supervision positions

Number of buses



#### Transportation Data 2022-23

	Trips per Day	Annua	ıl Cost	Students	Annual per Stu	
In District	234	\$	3,971,448	3,654	\$	1,087
Private	32	\$	543,104	174	\$	3,121
Charter School	19	\$	322,468	50	\$	6,449
Special Education	76	\$	1,289,872	130	\$	9,922
Out-of-District McKinney-Vento	20	\$	339,440	18	\$	18,858

Operating Cost per Trip: \$16,972

Major increase of \$4,686 per trip from fiscal year 2021-2022. Equating to a 42.4% increase.



#### Bus Replacement

Philosophy: To maintain a six-year bus replacement schedule, ensuring the highest of safety standards, as well as preserving long-term cost-savings.

Main Priority: High safety standard

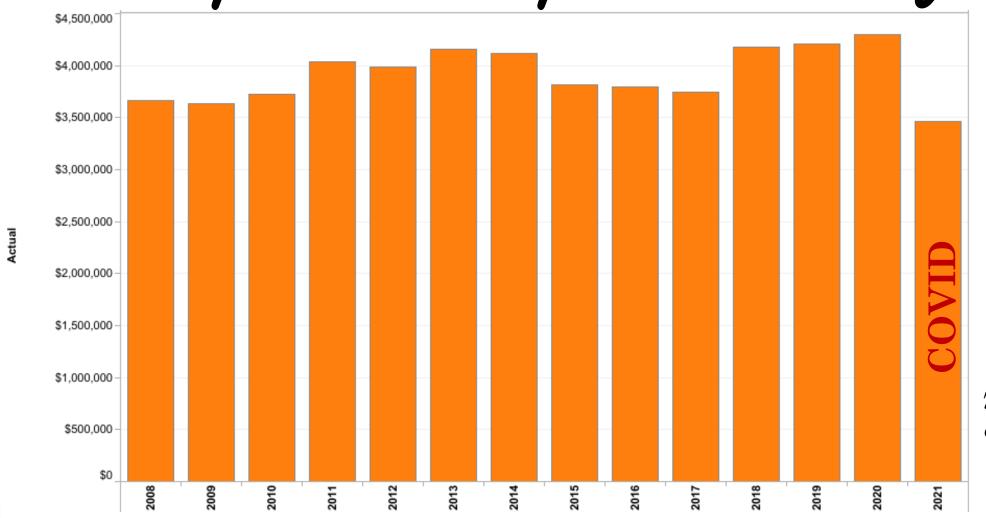
State Reimbursement: For every dollar spent, Gates Chili CSD receives approximately 75 cents in reimbursement from New York State

2023-24: Diesel Purchases Only

#### Value of Bus Vs. Cost to Keep



## Transportation Expense Trending



Note: For Gates Chili CSD, we get 75 cents back on the dollar from New York State



## Transportation Budget

**2022-23 Adopted Budget:** \$5,001,933

**2023-24 Est. Budget:** \$5,874,557

• Increased runs, fuel, and parts cost boosted budget by <1%





### Facilities and Operations Overview

Buildings Six Schools: 795,519 sq./ft.

Seven Others: 38,631 sq./ft.

Property 230 acres

Building/grounds personnel 55

Security personnel 13

Vehicles 19

Other pieces of equipment 32





### Facilities and Operations Budget

**2022-23 Adopted Budget:** \$5,475,903

**2023-24 Est. Budget:** \$7,263,297

**Budget Increase** 32.64%

**Percent of Overall Budget** 5.7%

#### *Notes:*

- Includes Natural Gas, Electricity, Water Usage, & telephones
- Energy Audit indicated that we will see a major utility increase considering inflation and supply.





## Debt Service - Capital Only

	2022-23	2023-24	Difference
Serial Bonds Principal	8,580,000	8,660,000	80,000
Serial Bonds Interest	2,220,847	1,943,982	(276, 865)
Energy Performance Principal	602,174	444,491	(157,683)
Energy Performance Interest	97,579	85,447	(12, 132)
TOTAL	\$11,500,60	\$11,133,920	(\$366,680)



#### Budget Calendar and Timeline

Mid-Feb. Initial non-staffing budgets finalized

Feb. 15 Budget Ambassadors Part I

March 1 Tax levy limit calculation due

March 9 Budget Ambassadors Part II

Mid-March Estimated staffing budgets finalized

March 28 Broader BOE Budget Presentation

April 10 Budget Ambassadors (if needed)

May 2 Budget Hearing and Meet the Candidate Night

May 16 Annual Budget Vote and BOE Election



Email us with any questions at communications@gateschili.org





# Questions?

# Thank You!



